

EMPLOYMENT STATISTICS THE FULL-TIME GRADUATING CLASS

| CATEGORIES | PERMANENT WORK AUTHORIZATION | NON-PERMANENT WORK AUTHORIZATION | TOTAL FULL-TIME MBA GRADUATES |
|---------------------------------------|---------------------------------|-------------------------------------|----------------------------------|
| Seeking Employment | 42 | 25 | 67 |
| Not Seeking Employment | | | |
| Company-sponsored or already employed | 0 | 3 | 3 |
| Continuing education | 3 | 0 | 3 |
| Postponing job search | 1 | 0 | 1 |
| Starting a new business | 0 | 0 | 0 |
| Not seeking for other reasons | 12 | 5 | 17 |
| Total Not Seeking Employment | 16 | 8 | 24 |
| No Recent Information Available | 0 | 0 | 0 |
| TOTAL GRADUATES | 58 | 33 | 91 |



TIMING OF FIRST TIME JOB OFFERS

| | TOTAL SEEKING EMPLOYMENT | FIRST OFFER BY GRADUATION DATE | | FIRST OFFER AFT AND BY THREE N GRADUAT | /ONTHS AFTER | HAVE NOT REPORTED RECEIVING AN OFFER BY THREE MONTHS | |
|----------------------------------|--------------------------------|-----------------------------------|---------|--|--------------|--|---------|
| | Number | Number | Percent | Number | Percent | Number | Percent |
| Permanent Work Authorization | 42 | 33 | 78.6% | 3 | 7.1% | 6 | 14.3% |
| Non-Permanent Work Authorization | 25 | 17 | 68.0% | 6 | 24.0% | 2 | 8.0% |
| TOTAL GRADUATES | 67 | 50 | 74.6% | 9 | 13.4% | 8 | 11.9% |

TIMING OF FIRST TIME JOB ACCEPTANCES

| | TOTAL SEEKING EMPLOYMENT | FIRST OFFER BY GRADUATION DATE | | FIRST OFFER AFT AND BY THREE N GRADUAT | /ONTHS AFTER | HAVE NOT REPORTED RECEIVING AN OFFER BY THREE MONTHS | | |
|----------------------------------|--------------------------------|-----------------------------------|---------|--|--------------|--|---------|--|
| | Number | Number | Percent | Number | Percent | Number | Percent | |
| Permanent Work Authorization | 42 | 33 | 78.6% | 3 | 7.1% | 6 | 14.3% | |
| Non-Permanent Work Authorization | 25 | 17 | 68.0% | 6 | 24.0% | 2 | 8.0% | |
| TOTAL GRADUATES | 67 | 50 | 74.6% | 9 | 13.4% | 8 | 11.9% | |



PRIMARY SOURCE OF FULL-TIME JOB ACCEPTANCES

| | NUMBER | PERCENT |
|---------------------------------------|--------|---------|
| School-Facilitated Activities: | | |
| TOTAL SCHOOL-FACILITATED ACTIVITIES | 24 | 40.7% |
| Graduate-Facilitated Activities: | | |
| TOTAL GRADUATE-FACILITATED ACTIVITIES | 35 | 59.3% |
| TOTAL | 59 | 100% |



COMPENSATION REPORT: BASE SALARY

| | NUMBER REPORTING BASE SALARY INFORMATION | PERCENT REPORTING BASE SALARY INFORMATION | MEAN | MEDIAN | LOW | HIGH |
|----------------------------------|---|--|-----------|-----------|----------|-----------|
| Permanent Work Authorization | 28 | 77.8% | \$110,519 | \$100,000 | \$60,000 | \$190,000 |
| Non-Permanent Work Authorization | 18 | 78.2% | \$124,161 | \$130,500 | \$55,000 | \$160,000 |
| TOTAL REPORTING | 46 | 77.9% | \$115,857 | \$125,000 | \$55,000 | \$190,000 |

COMPENSATION REPORT: SIGNING/ STARTING BONUS

| | NUMBER REPORTING SIGNING/ STARTING BONUS INFORMATION | PERCENT REPORTING SIGNING/ STARTING BONUS INFORMATION | MEAN | MEDIAN | LOW | HIGH |
|--|---|--|----------|----------|---------|----------|
| Permanent Work Authorization | 22 | 78.57% | \$20,786 | \$15,000 | \$5,000 | \$54,300 |
| Non-Permanent Work Authorization | 15 | 83.33% | \$37,673 | \$40,000 | \$5,000 | \$80,000 |
| TOTAL REPORTING SIGNING/ STARTING BONUS | 37 | 80.43% | \$27.632 | \$20,000 | \$5,000 | \$80,000 |



COMPENSATION BY PROFESSIONAL FUNCTION

| FUNCTION | GRADUATES ACC FULL-TIME EM | | GRADUATES REPORTING SALARY | MEAN BASE SALARY | MEDIAN BASE SALARY | LOW BASE SALARY | HIGH BASE SALARY |
|------------------------|-------------------------------|---------|----------------------------------|------------------------|--------------------------|--------------------|------------------------|
| | Number | Percent | Number | | | | |
| Consulting | 10 | 16.95% | 8 | \$119,937 | \$131,250 | \$79,000 | \$160,000 |
| Finance/Accounting | 15 | 25.42% | 13 | \$123,276 | \$123,000 | \$55,000 | \$190,000 |
| General Management | 6 | 10.17% | 5 | \$92,100 | \$82,000 | \$63,500 | \$140,000 |
| Human Resources | 1 | 1.69% | 1 | - | - | _ | - |
| Marketing/Sales | 13 | 22.03% | 8 | \$100,392 | \$88,570 | \$60,000 | \$150,000 |
| Information Technology | 2 | 3.39% | 2 | - | - | - | - |
| Operations/Logistics | 7 | 11.86% | 6 | \$124,350 | \$140,150 | \$80,000 | \$143,000 |
| Other | 5 | 8.47% | 3 | \$138,867 | \$142,800 | \$131,000 | \$142,800 |



COMPENSATION BY INDUSTRIES

| INDUSTRY | GRADUATES NEW FUL EMPLON | L-TIME | GRADUATES REPORTING SALARY | MEAN BASE SALARY | MEDIAN BASE SALARY | LOW BASE SALARY | HIGH BASE SALARY |
|-------------------------------------|--------------------------------|---------|----------------------------------|------------------------|--------------------------|--------------------|------------------------|
| | Number | Percent | Number | | | | |
| Consulting | 8 | 13.6% | 6 | \$123,583 | \$138,750 | \$79,000 | \$160,000 |
| Consumer Packaged Goods | 2 | 3.4% | 2 | - | - | - | - |
| Energy | 1 | 1.7% | 1 | - | - | - | - |
| Financial Services | 15 | 25.4% | 14 | \$117,821 | \$120,000 | \$55,000 | \$190,000 |
| Government | 1 | 1.7% | 0 | - | - | - | - |
| Healthcare | 7 | 11.9% | 6 | \$113,167 | \$113,000 | \$82,500 | \$140,000 |
| Hospitality | 0 | 0 | 0 | - | - | - | - |
| Manufacturing | 4 | 6.8% | 3 | \$82,367 | \$82,000 | \$80,000 | \$85,100 |
| Media/Entertainment | 1 | 1.7% | 0 | - | - | - | - |
| Non Profit | 3 | 5.1% | 0 | - | - | - | - |
| Real Estate | 3 | 5.1% | 2 | - | - | - | - |
| Retail | 2 | 3.4% | 1 | - | - | - | - |
| Technology | 11 | 18.6% | 10 | \$131,970 | \$142,800 | \$63,500 | \$150,000 |
| Transportation & Logistics Services | 1 | 1.7% | 1 | - | - | - | - |
| Other | 0 | 0% | 0 | - | - | - | - |



COMPENSATION BY REGION: NORTH AMERICA

| REGION | GRADUATES NEW FUL EMPLOY | L-TIME | GRADUATES REPORTING SALARY | MEAN BASE SALARY | MEDIAN BASE SALARY | LOW BASE SALARY | HIGH BASE SALARY |
|---------------------|--------------------------------|---------|----------------------------------|---------------------|--------------------------|--------------------|------------------------|
| | Number | Percent | Number | | | | |
| Mid-Atlantic | 19 | 32.8% | 15 | \$114,120 | \$125,000 | \$55,000 | \$190,000 |
| Midwest | 4 | 7.0% | 3 | \$128,667 | \$131,000 | \$80,000 | \$175,000 |
| Northeast | 7 | 12.1% | 5 | \$115,828 | \$115,000 | \$84,500 | \$145,000 |
| South | 9 | 15.5% | 8 | \$95,562 | \$79,500 | \$60,000 | \$143,000 |
| Southwest | 9 | 15.5% | 6 | \$107,600 | \$109,000 | \$80,000 | \$137,500 |
| West | 7 | 12.1% | 7 | \$135,985 | \$140,000 | \$120,000 | \$142,800 |
| TOTAL NORTH AMERICA | 55 | 94.83% | 44 | \$114,078 | \$124,000 | \$55,000 | \$190,000 |