

# 2023 Full-Time MBA CSEA Employment Statistics



Raymond A. Mason  
School of Business  
WILLIAM & MARY

## EMPLOYMENT STATISTICS THE FULL-TIME GRADUATING CLASS

CATEGORIES	PERMANENT WORK AUTHORIZATION	NON-PERMANENT WORK AUTHORIZATION	TOTAL FULL-TIME MBA GRADUATES
Seeking Employment	42	25	67
Not Seeking Employment			
<i>Company-sponsored or already employed</i>	0	3	3
<i>Continuing education</i>	3	0	3
<i>Postponing job search</i>	1	0	1
<i>Starting a new business</i>	0	0	0
<i>Not seeking for other reasons</i>	12	5	17
Total Not Seeking Employment	16	8	24
No Recent Information Available	0	0	0
TOTAL GRADUATES	58	33	91

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## TIMING OF FIRST TIME JOB OFFERS

	TOTAL SEEKING EMPLOYMENT	FIRST OFFER BY GRADUATION DATE		FIRST OFFER AFTER GRADUATION AND BY THREE MONTHS AFTER GRADUATION DATE		HAVE NOT REPORTED RECEIVING AN OFFER BY THREE MONTHS	
	Number	Number	Percent	Number	Percent	Number	Percent
Permanent Work Authorization	42	33	78.6%	3	7.1%	6	14.3%
Non-Permanent Work Authorization	25	17	68.0%	6	24.0%	2	8.0%
TOTAL GRADUATES	67	50	74.6%	9	13.4%	8	11.9%

## TIMING OF FIRST TIME JOB ACCEPTANCES

	TOTAL SEEKING EMPLOYMENT	FIRST OFFER BY GRADUATION DATE		FIRST OFFER AFTER GRADUATION AND BY THREE MONTHS AFTER GRADUATION DATE		HAVE NOT REPORTED RECEIVING AN OFFER BY THREE MONTHS	
	Number	Number	Percent	Number	Percent	Number	Percent
Permanent Work Authorization	53	33	78.6%	3	7.1%	6	14.3%
Non-Permanent Work Authorization	25	17	68.0%	6	24.0%	2	8.0%
TOTAL GRADUATES	67	50	74.6%	9	13.4%	8	11.9%

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## PRIMARY SOURCE OF FULL-TIME JOB ACCEPTANCES

	NUMBER	PERCENT
School-Facilitated Activities:		
TOTAL SCHOOL-FACILITATED ACTIVITIES	32	40.7%
Graduate-Facilitated Activities:		
TOTAL GRADUATE-FACILITATED ACTIVITIES	35	59.3%
TOTAL	67	100%

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## COMPENSATION REPORT: BASE SALARY

	NUMBER REPORTING BASE SALARY INFORMATION	PERCENT REPORTING BASE SALARY INFORMATION	MEAN	MEDIAN	LOW	HIGH
Permanent Work Authorization	28	60.9%	\$110,519	\$100,000	\$60,000	\$190,000
Non-Permanent Work Authorization	16	39.1%	\$124,161	\$130,500	\$55,000	\$160,000
TOTAL REPORTING	46	77.9%	\$115,857	\$125,000	\$55,000	\$190,000

## COMPENSATION REPORT: SIGNING/ STARTING BONUS

	NUMBER REPORTING SIGNING/ STARTING BONUS INFORMATION	PERCENT REPORTING SIGNING/ STARTING BONUS INFORMATION	MEAN	MEDIAN	LOW	HIGH
Permanent Work Authorization	22	59.5%	\$20,786	\$15,000	\$5,000	\$54,300
Non-Permanent Work Authorization	15	40.5%	\$37,673	\$40,000	\$5,000	\$80,000
TOTAL REPORTING SIGNING/ STARTING BONUS	37	62.7%	\$27,632	\$20,000	\$5,000	\$80,000

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## COMPENSATION BY PROFESSIONAL FUNCTION

FUNCTION	GRADUATES ACCEPTING NEW FULL-TIME EMPLOYMENT		GRADUATES REPORTING SALARY	MEAN BASE SALARY	MEDIAN BASE SALARY	LOW BASE SALARY	HIGH BASE SALARY
	Number	Percent	Number				
Consulting	10	16.95%	8	\$119,937	\$131,250	\$79,000	\$160,000
Finance/Accounting	15	25.42%	13	\$123,276	\$123,000	\$55,000	\$190,000
General Management	6	10.17%	5	\$92,100	\$82,000	\$63,500	\$140,000
Human Resources	1	1.69%	1	-	-	-	-
Marketing/Sales	13	22.03%	8	\$100,392	\$88,570	\$60,000	\$150,000
Information Technology	2	3.39%	2	-	-	-	-
Operations/Logistics	7	11.86%	6	\$124,350	\$140,150	\$80,000	\$143,000
Other	5	8.47%	3	\$138,867	\$142,800	\$131,000	\$142,800
TOTAL	59	100%	46	\$116,487	\$125,000	\$55,000	\$190,000

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## COMPENSATION BY INDUSTRIES

INDUSTRY	GRADUATES ACCEPTING NEW FULL-TIME EMPLOYMENT		GRADUATES REPORTING SALARY	MEAN BASE SALARY	MEDIAN BASE SALARY	LOW BASE SALARY	HIGH BASE SALARY
	Number	Percent	Number				
Consulting	8	14.0%	6	\$123,583	\$138,750	\$79,000	\$160,000
Consumer Packaged Goods	2	3.5%	2	-	-	-	-
Energy	1	0%	1	-	-	-	-
Financial Services	15	25.4%	14	\$117,821	\$120,000	\$55,000	\$190,000
Government	1	1.8%	0	-	-	-	-
Healthcare	7	12.3%	6	\$113,167	\$113,000	\$82,500	\$140,000
Hospitality	0	0	0	-	-	-	-
Manufacturing	4	7%	3	\$82,367	\$82,000	\$80,000	\$85,100
Media/Entertainment	1	1.8%	0	-	-	-	-
Non Profit	3	5.3%	0	-	-	-	-
Real Estate	3	3.5%	2	-	-	-	-
Retail	2	3.5%	1	-	-	-	-
Technology	11	16.95%	10	\$131,970	\$142,800	\$63,500	\$150,000
Transportation & Logistics Services	1	1.8%	1	-	-	-	-
Other	0	0%	0	-	-	-	-
TOTAL	59	100.0%	46	\$115,654	\$125,000	\$55,000	\$190,000

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## COMPENSATION BY REGION: NORTH AMERICA

REGION	GRADUATES ACCEPTING NEW FULL-TIME EMPLOYMENT		GRADUATES REPORTING SALARY	MEAN BASE SALARY	MEDIAN BASE SALARY	LOW BASE SALARY	HIGH BASE SALARY
	Number	Percent	Number				
Mid-Atlantic	19	34.5%	15	\$114,120	\$125,000	\$55,000	\$190,000
Midwest	4	7.0%	3	\$128,667	\$131,000	\$80,000	\$175,000
Northeast	7	12.7%	5	\$115,828	\$115,000	\$84,500	\$145,000
South	9	16.3%	8	\$95,562	\$79,500	\$60,000	\$143,000
Southwest	9	16.3%	6	\$107,600	\$109,000	\$80,000	\$137,500
West	7	12.7%	7	\$135,985	\$140,000	\$120,000	\$142,800
TOTAL NORTH AMERICA	55	100.0%	44	\$114,078	\$124,000	\$55,000	\$190,000