



### Highlights:

- **87%** of all seeking graduates received job offers by 3 months after graduation
- **91%** of seeking graduates with permanent work authorization received job offers by 3 months after graduation
- **8.3% increase** in overall average base salary compared to Class of 2015
- **13.2% increase** in average base salary for graduates with permanent work authorization
- **26.1% increase** in signing bonus compensation for graduates with non-permanent work authorization
- **100% paid internships**

| CATEGORIES                          | PERMANENT WORK AUTHORIZATION | NON-PERMANENT WORK AUTHORIZATION | TOTAL MBA GRADUATES |
|-------------------------------------|------------------------------|----------------------------------|---------------------|
| Seeking Employment                  | 43                           | 24                               | 67                  |
| Not Seeking Employment              |                              |                                  |                     |
| Company-sponsored; already employed | 5                            | 12                               | 17                  |
| Continuing education                |                              | 1                                | 1                   |
| Postponing job search               | 2                            | 3                                | 5                   |
| Starting a new business             | 2                            |                                  | 2                   |
| Not seeking for other reasons       |                              |                                  |                     |
| Total Not Seeking Employment        | 9                            | 16                               | 25                  |
| No Recent Information Available     | 1                            | 1                                | 2                   |
| <b>Total Graduates</b>              | <b>53</b>                    | <b>41</b>                        | <b>94</b>           |

*"Permanent Work Authorization" is defined as the student being a citizen or permanent resident of the country where attending school.*

| TIMING OF FIRST JOB OFFERS                | Total Seeking Employment | Percent of First Offer by Graduation | Percent First Offer After Grad and by 3 Months After Grad | Not Reported Offer by 3 Months After Grad |
|---|--------------------------|--------------------------------------|---|---|
| Permanent Work Authorization              | 43                       | 79.1%                                | 11.6%   | 9.3%                                      |
| Non-Permanent Work Authorization          | 24                       | 50.0%                                | 29.2%   | 20.8%                                     |
| <b>Total Graduates Seeking Employment</b> | <b>67</b>                | <b>68.7%</b>                         | <b>17.9%</b>  | <b>13.4%</b>                              |

*The number of graduates listed under "Total Seeking Employment" does not include students which are company-sponsored, continuing education, postponing job search, starting a new business, or not seeking for other reasons*

| TIMING OF FIRST JOB ACCEPTANCES           | Total Seeking Employment | Percent of First Accept by Graduation | Percent First Accept After Grad and by 3 Months After Grad | Not Reported Accept by 3 Months After Grad |
|---|--------------------------|---------------------------------------|--|--|
| Permanent Work Authorization              | 43                       | 69.8%                                 | 14.0%  | 16.3%                                      |
| Non-Permanent Work Authorization          | 24                       | 45.8%                                 | 29.2%  | 25.0%                                      |
| <b>Total Graduates Seeking Employment</b> | <b>67</b>                | <b>61.2%</b>                          | <b>19.4%</b>   | <b>19.4%</b>                               |

*The number of graduates listed under "Total Seeking Employment" does not include students which are company-sponsored, continuing education, postponing job search, starting a new business, or not seeking for other reasons*



**COMPENSATION REPORT**

| <b>Base Salary</b>               | <b>% Reporting (1)</b> | <b>Mean</b>     | <b>Median</b>   | <b>Low</b>      | <b>High</b>      |
|----------------------------------|------------------------|-----------------|-----------------|-----------------|------------------|
| Permanent Work Authorization     | 81%                    | \$91,776        | \$90,000        | \$50,000        | \$175,000        |
| Non-Permanent Work Authorization | 83%                    | \$79,175        | \$90,000        | \$50,000        | \$105,000        |
| <b>Total Reporting</b>           | <b>81%</b>             | <b>\$87,480</b> | <b>\$90,000</b> | <b>\$50,000</b> | <b>\$175,000</b> |

(1) Divides number of students reporting Base Salary by the number of students reporting accepting a position.

| <b>Signing Bonus</b>             | <b>% Reporting (2)</b> | <b>Mean</b>     | <b>Median</b>   | <b>Low</b>     | <b>High</b>     |
|----------------------------------|------------------------|-----------------|-----------------|----------------|-----------------|
| Permanent Work Authorization     | 41%                    | \$14,167        | \$15,000        | \$1,000        | \$25,500        |
| Non-Permanent Work Authorization | 20%                    | \$21,493        | \$15,000        | \$14,480       | \$35,000        |
| <b>Total Reporting</b>           | <b>34%</b>             | <b>\$15,632</b> | <b>\$15,000</b> | <b>\$1,000</b> | <b>\$35,000</b> |

(2) Divides number of students reporting usable Signing Bonus information by the number of students providing base salary information

**COMPENSATION BY PROFESSIONAL FUNCTION**

| <b>Function</b>      | <b>% Reporting</b> | <b>Mean Base Salary</b> | <b>Median Base Salary</b> | <b>Low Base Salary</b> | <b>High Base Salary</b> |
|----------------------|--------------------|-------------------------|---------------------------|------------------------|-------------------------|
| Consulting           | 49.0%              | \$92,333                | \$90,000                  | \$60,000               | \$125,000               |
| Finance/Accounting   | 15.7%              | \$76,929                | \$72,500                  | \$50,000               | \$105,000               |
| Marketing/Sales      | 11.8%              | \$84,105                | \$86,500                  | \$60,000               | \$110,000               |
| General Management   | 11.8%              | \$106,400               | \$100,000                 | \$50,000               | \$175,000               |
| Operations/Logistics | 7.8%               | \$70,000                | \$70,000                  | \$55,000               | \$85,000                |
| Other (1)            | 4.0%               | *                       | *                         | *                      | *                       |
| <b>Total</b>         | <b>100.0%</b>      | <b>\$88,352</b>         | <b>\$90,000</b>           | <b>\$50,000</b>        | <b>\$175,000</b>        |

\*contains less than 3 base salaries

(1) Includes Human Resources and Information Technology

**COMPENSATION BY PROFESSIONAL INDUSTRY**

| <b>Industry</b>    | <b>% Reporting</b> | <b>Mean Base Salary</b> | <b>Median Base Salary</b> | <b>Low Base Salary</b> | <b>High Base Salary</b> |
|--------------------|--------------------|-------------------------|---------------------------|------------------------|-------------------------|
| Consulting         | 32.0%              | \$93,933                | \$93,000                  | \$60,000               | \$125,000               |
| Technology         | 20.8%              | \$88,512                | \$90,000                  | \$61,628               | \$117,000               |
| Real Estate        | 13.2%              | \$68,750                | \$65,000                  | \$55,000               | \$83,000                |
| Other (1)          | 13.2%              | \$80,000                | \$80,000                  | \$60,000               | \$100,000               |
| Financial Services | 9.4%               | \$79,200                | \$91,000                  | \$50,000               | \$105,000               |
| Healthcare         | 5.7%               | *                       | *                         | *                      | *                       |
| Manufacturing      | 5.7%               | \$111,666               | \$85,000                  | \$75,000               | \$175,000               |
| <b>Total</b>       | <b>100.0%</b>      | <b>\$85,948</b>         | <b>\$85,000</b>           | <b>\$50,000</b>        | <b>\$175,000</b>        |

\*contains less than 3 base salaries

(1) Includes Energy, Retail and Other industries



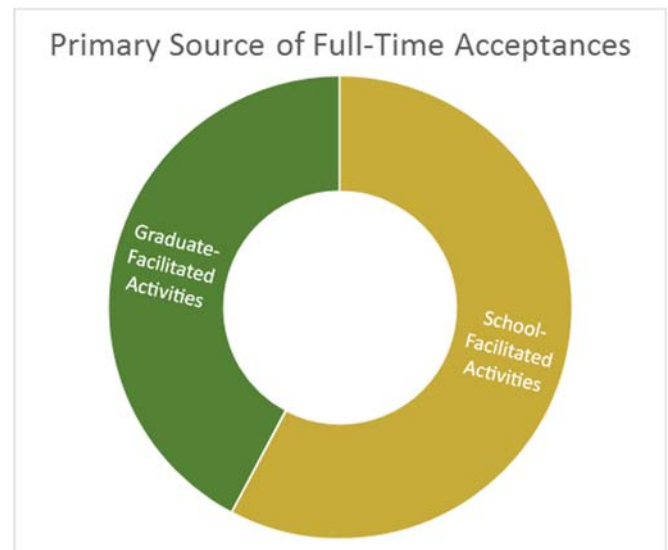
**COMPENSATION BY NORTH AMERICAN REGION**

| Region       | % Reporting | Mean Base Salary | Median Base Salary | Low Base Salary | High Base Salary |
|--------------|-------------|------------------|--------------------|-----------------|------------------|
| Mid-Atlantic | 70.0%       | \$85,232         | \$90,000           | \$50,000        | \$125,000        |
| Northeast    | 12.0%       | \$86,333         | \$89,000           | \$65,000        | \$105,000        |
| South        | 6.0%        | \$120,000        | \$100,000          | \$85,000        | \$175,000        |
| Southwest    | 4.0%        | *                | *                  | *               | *                |
| West         | 8.0%        | \$86,000         | \$91,000           | \$50,000        | \$117,000        |
| Total        | 100.0%      | \$88,750         | \$90,000           | \$50,000        | \$175,000        |

\*contains less than 3 base salaries

**PRIMARY SOURCE OF FULL-TIME ACCEPTANCES**

| School-Facilitated Activities                | % Reporting   |
|--|---------------|
| Scheduled interviews on and off campus       | 30.2%         |
| School-facilitated internships               | 17.0%         |
| Faculty referrals                            | 5.7%          |
| Other  | 3.8%          |
| <b>Total School-Facilitated Activities</b>   | <b>56.7%</b>  |
| <b>Graduate-Facilitated Activities</b>       |               |
| Previous employers                           | 1.9%          |
| Graduate-Facilitated internships             | 9.4%          |
| Family, friends outside school               | 11.3%         |
| Internet                                     | 18.9%         |
| <b>Total Graduate-Facilitated Activities</b> | <b>41.5%</b>  |
| <b>No Response by Graduate</b>               | <b>1.9%</b>   |
| <b>Total Job Accepting Graduates</b>         | <b>100.0%</b> |





**COMPENSATION BY YEARS OF PROFESSIONAL WORK EXPERIENCE**

| <b>Years of Professional Work Experience</b> | <b>% Reporting</b> | <b>Mean Base Salary</b> | <b>Median Base Salary</b> | <b>Low Base Salary</b> | <b>High Base Salary</b> |
|--|--------------------|-------------------------|---------------------------|------------------------|-------------------------|
| One year or less                             | 4.5%               | *                       | *                         | *                      | *                       |
| More than one year, up to three years        | 27.3%              | \$84,325                | \$90,000                  | \$50,000               | \$120,090               |
| More than three years, up to five years      | 27.3%              | \$83,958                | \$90,000                  | \$60,000               | \$115,000               |
| More than five years                         | 40.9%              | \$98,667                | \$95,500                  | \$50,000               | \$175,000               |
| <b>Total</b>                                 | <b>100.0%</b>      | <b>\$87,480</b>         | <b>\$90,000</b>           | <b>\$50,000</b>        | <b>\$175,000</b>        |

*\*contains less than 3 base salaries*

**COMPENSATION BY UNDERGRADUATE MAJOR**

| <b>Undergraduate Major</b> | <b>% Reporting</b> | <b>Mean Base Salary</b> | <b>Median Base Salary</b> | <b>Low Base Salary</b> | <b>High Base Salary</b> |
|----------------------------|--------------------|-------------------------|---------------------------|------------------------|-------------------------|
| Technical                  | 18.2%              | \$83,750                | \$90,000                  | \$50,000               | \$115,000               |
| Business                   | 38.6%              | \$86,596                | \$90,000                  | \$55,000               | \$125,000               |
| Other                      | 43.2%              | \$89,842                | \$90,000                  | \$50,000               | \$175,000               |
| <b>Total</b>               | <b>100.0%</b>      | <b>\$87,480</b>         | <b>\$90,000</b>           | <b>\$50,000</b>        | <b>\$175,000</b>        |

*All percentages are rounded to the nearest tenth of a percent.*

*This report conforms to the MBA Career Services & Employer Alliance Standards for Reporting MBA Employment Statistics.*

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